

Rich Cook

Sales Manager | Northern California

BIO

With a diverse background in sales, manufacturing, and construction, Rich is passionate about driving revenue by equipping his team with the tools and resources needed to provide unparalleled service. Rich has decades of management experience and is focused on the continuous improvement of his team and the sales process. Rich is responsible for working with the estimators in Northern California to ensure bid accuracy and compliance with local laws and regulations.

CERTIFICATIONS/TRAINING

AHERA Course for Asbestos Contractor/Supervisors – California (2020)

Lead-Based Paint Supervisor – California (2020)



“I don’t think of this as a sales role. Our clients come to us because they have a need, and we use a combination of our years of experience and strategic problem solving to provide a solution that best fits their needs. We listen, we collaborate, and when needed we educate our clients so that they can make informed decisions.”



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YEARS OF EXPERIENCE

CONTACT INFO

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LOCATIONS

📍 Northern California

BAYVIEW DIVISIONS

